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Vendors interested in being listed in future editions of the Expert and Vendor Guide should contact Brian Knavish, the ACBA’s Director of Marketing and Media Relations, at bknavis@acba.org or 412-402-6620.
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I first met Bill Smith of CX-Energy at a local bar association function, where they were one of the vendors who rented booth space to meet local lawyers. Since I practice primarily in the field of wills and estates at this time, I was mildly interested; my associate, who practices primarily family law, has had the issue of valuing mineral interests come up several times in the past few years, so I took the time to meet Bill and find out about their services. I picked up a one-page flyer and put it with my educational materials from that session.

Less than two months later, the issue came up in an estate in which I represented one of the heirs. I talked to my client, then called Bill. CX-Energy was professional and thorough, and they were transparent; Bill took time to explain the entire process to me and my client, and they did an excellent job for us, obtaining twice the price a local firm had offered.

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