

# LAWYERS JOURNAL

L A W P R A C T I C E M A N A G E M E N T

## Why you should be using LPM software

By John Lehman

These days, clients expect more from their attorneys than ever before. With modern technology providing instant access to everything a consumer could want or need, legal professionals are faced with the challenge of staying up to date with the latest software and practices. Many legal professionals are finding it increasingly difficult to integrate their front-office and back-office operations with their legal practices while still prioritizing face time with clients. Fortunately, that's where Legal Practice Management (LPM) software can help.

Here are just a few key reasons why your firm should explore the option of adopting an LPM and the benefits firms like yours have already experienced with these solutions.

### Better staff collaboration

One of the most significant benefits of implementing an LPM is the opportunity for better collaboration across your teams. With all of your case matters in one centralized location, it's easy to share information across departments and see what each staff member is working on. Some systems even allow you to assign projects or tasks to your team members and receive notifications upon completion of those tasks. Many programs also have chat capabilities, so you can communicate at each stage of a given project without having to exit the application or send an email.

### More work flexibility

If your firm makes the decision to go with a cloud-based LPM, there is the added perk of being able to work from anywhere. Several of the latest LPMs allow you to access your firm's database from the web or from an iOS or Android app. As long as your team has access to the internet, you can access your client information no matter where you are.

### Increased client satisfaction

Perhaps the most important result of using an LPM is increased client satisfaction. With an LPM, you can streamline account management allowing clients to pay



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their invoices with ease and receive notifications as their case is moving through the legal process. This keeps your clients in the know and offers them a convenient way to pay you as well as get answers to their specific questions.

### Seamless integrations

The best LPMs allow you to integrate with the software your firm is already using. This means you can keep your favorite trusted solutions under the same umbrella as your practice management. You can manage cases, track expenses, generate leads, assemble documents, invoice clients and more – all in one seamless tool.

### Optimized payments + billing

Monitoring client financial activity is an essential part of every law practice. Many LPMs allow you to track bills, timesheets, costs, receivables, and reports. Some LPMs also allow you to integrate with a trusted online payments solution. This provides access to secure payment portals, automated invoicing, faster payments and much more. For example, if you choose to go with a solution like LawPay, you'll also experience the benefits of a tailored platform, created specifically for the legal community with features like IOLTA compliance, separated trust accounting and more.

### More time (for doing what you're meant to do)

Finally, LPMs are guaranteed to save you time, which we know is a hot commodity in the legal space. The idea of more free hours in your day might seem inconceivable right now, but it can be accomplished.

With the right LPM, like MyCase, legal professionals like you can easily adopt and implement the latest legal software, ensuring you spend less time on administrative tasks and focus more on practicing law while increasing your firm's revenue. MyCase's platform keeps critical case data organized, streamlines standardized processes, and allows you to deliver an exceptional client experience. In fact, attorneys who have adopted MyCase's all-in-one solution have saved up to three more billable hours per day, enabling them to do what they're meant to do.

All in all, a standardized Legal Practice Management Software is essential to running an efficient and profitable modern law firm. Picking the right solution for your team might seem daunting, but there are a number of platforms out there that can cater to your specific needs and give you one less thing to worry about. ■

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